

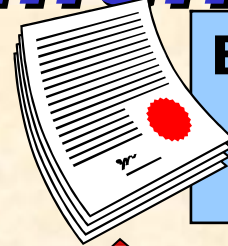


***Performance
Based Logistics
20 Nov 2002***

Current Life Cycle Challenges

\$67B

High Weapon System Sustainment Cost



Business Case Analyses For Support Decisions Lack Verifying Data

New Logistics Processes, Policies, And Initiatives Are Critical!!



PM Training Needed For Life Cycle Mgmt Role

CWT=18 Days

Inefficient End-to-End Supply Support

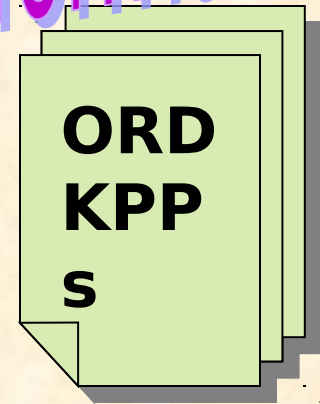
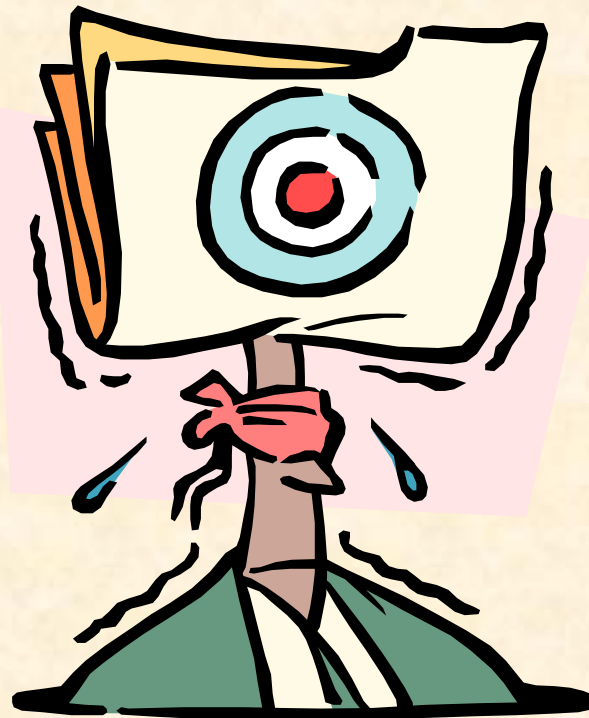
Requirements Process That Emphasizes Performance - Not Sustainment

Policy Needs To Reflect New Strategies

What are the Pressure Points for Program Managers?

 **SCHEDULE**

Performance!



COST

What about
supportability
and reliability?

Let's Face It...

- ***Our system acquisition oversight process puts intense pressure on PMs for:***
 1. ***SCHEDULE*** (“early delivery of capability to warfighter”)
 2. ***COST*** (no Nunn-McCurdy breaches)
 3. ***PERFORMANCE*** (meet the ORD KPPs)
- ***ALL ELSE (including supportability and reliability) is trade space***

We're Deferring Impact From Acquisition to Sustain

Which...

- ***Drives (often) unrealistic sustainment cost estimates***
- ***Leading to chronic underfunding of operations and support***
- ***Leading to less than optimum mission capable rates***
- ***Driving higher deployment quantities***
- ***Creating larger deployment footprints***



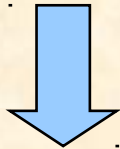
What's Wrong With This Picture???

QDR Direction

- ***Project and sustain the force with minimal footprint***
- ***Implement performance-based logistics to compress the supply chains and improve readiness***
- ***Reduce cycle times to industry standards***

Requires a New **STRUCTURE** ***and***

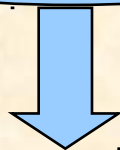
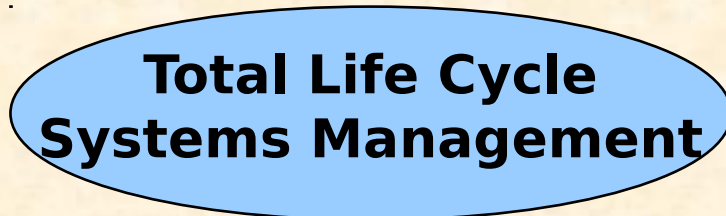
STRUCTURE ***STRATEGY***



Designate a Single Point of Accountability for the Weapon System from Cradle to Grave



Buy Weapon System Support As an Integrated Package, vice Segmented Functions



TLCSM



PBL

Interim DODD 5000 Policy

Total Systems Approach. The PM shall be the single point of accountability for accomplishment of program objectives for total life cycle systems management including sustainment.

Performance-Based Logistics. PMs shall develop and implement performance-based logistics strategies to optimize total system availability while minimizing cost and logistics footprint. Sustainment strategies shall include the best use of public and private sector capabilities through government/industry partnership initiatives, in accordance with statutory requirements.

Total Life Cycle Systems Management

Desired End State

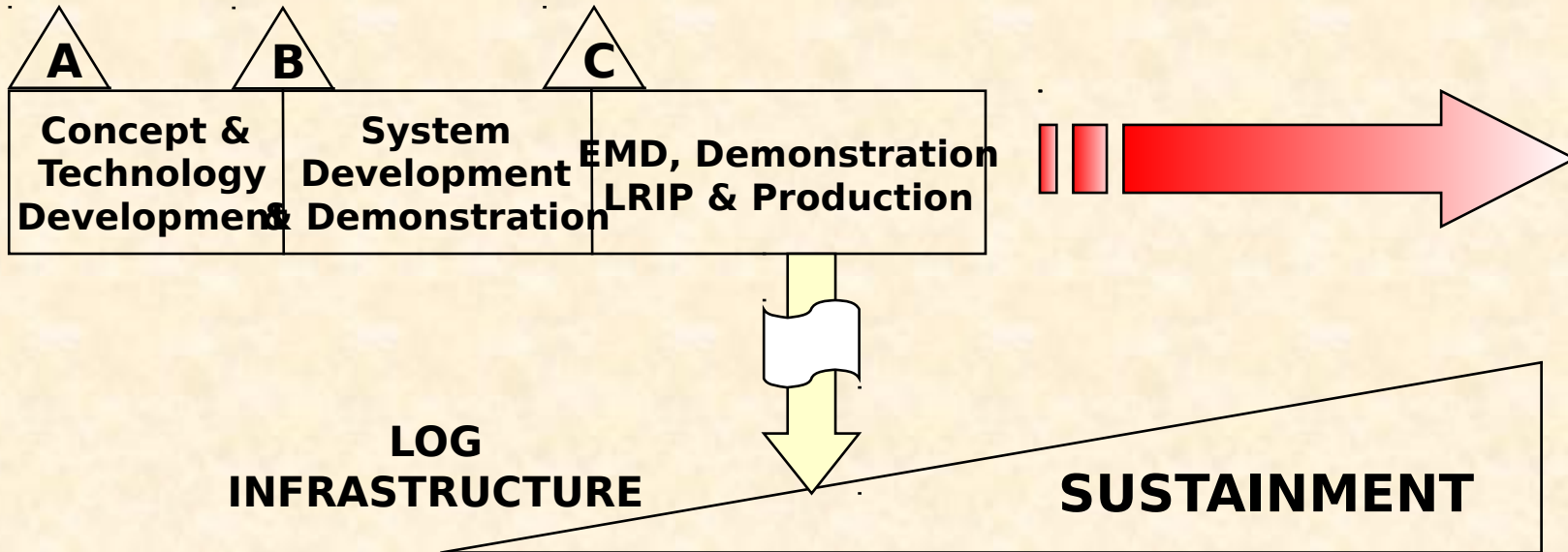
**Weapon System Managers
responsible for the overall
management of the weapon system
life cycle to include:**

- **Timely acquisition of weapon systems meeting warfighter performance requirements**
- **Integration of sustainability and maintainability during acquisition process**
- **Weapon system sustainment to meet or exceed warfighter performance requirements at best value to DoD (and appropriate visibility)**

Program Management Focus

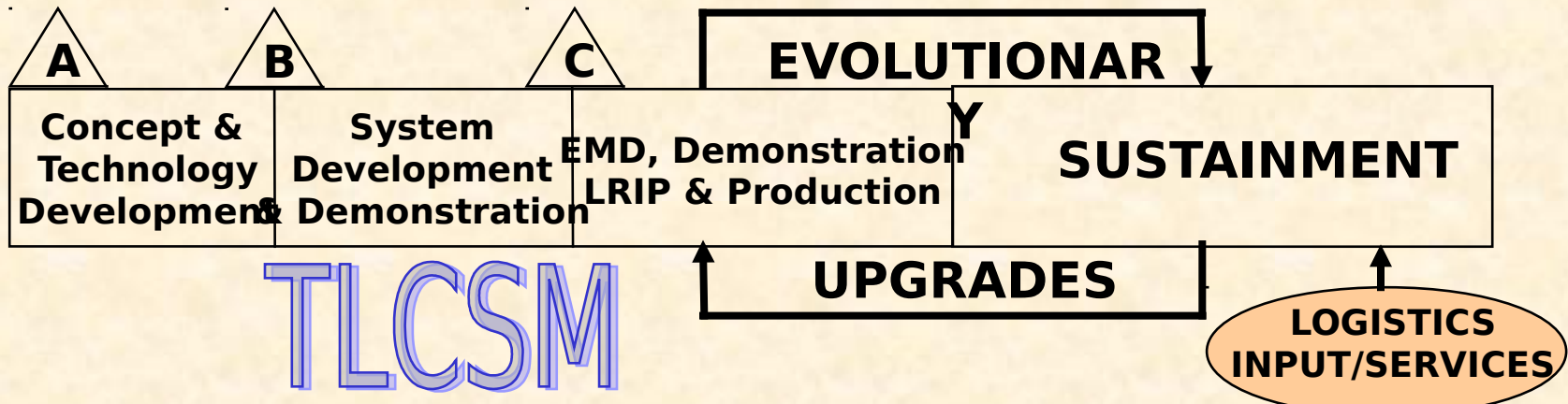
BEFORE

PM ROLE DIMINISHES



TODAY and into the FUTURE

PM ROLE CONTINUES



Performance-Based Logistics

INDUSTRY/ORGANIC



**Support
Provider**

Ensure System is
Sustained at optimum
Level per PA

Acquisition

**Buys
Performance
As a Package**
(Including Surge/Flexibility)

**Weapon System
Management**



**Warfighter/Force
Provider**

Provide continuous
Reliable, affordable
Support per PA

Sustainment Disposal

Visibility into cost/risk decisions across life cycle

Performance Agreements

- ***Performance Agreements are a critical element in implementing PBL***
 - ***Define Expectations of Force Provider***
 - ***Define range of support requirements***
 - ***Basis for negotiating support contracts***
 - ***Ensure accountability in meeting Warfighter requirements***
- ***Getting them right is critical!***



Characteristics

- ***Warfighter Focused - High Level Metrics***
- ***Documents the negotiated range of support metrics necessary to meet operational objectives***
 - ***Expectations***
 - ***Range of performance***
 - ***Peace and War***
- ***Involves and is recognized by all appropriate stakeholders***
 - ***Service corporate structure***
 - ***Logistics providers***
 - ***Customers***
- ***Synchronizes allocated resources (corporate decision process) with service level expectations***

Financial Process Strategy

Enabler vs. Disabler

Appropriated Funds



Execute Performance Agreement and Provide Funds



Performance Agreements

Force Provider

- Operational commands define requirements
- Defines acceptable range of performance
- Advocates for required funds
 - through Service PPBS process
 - by platform
- Buys performance as a package
- Retain direct management of
 - Fuel
 - I and O maintenance
 - Base operations

Program Manager

- Provides performance as a “package” IAW Force Provider’s requirements
- Develops Performance Agreements with Logistics support providers
- Estimates annual cost based on operational requirements
- Receives funds from Force Provider to execute PA within fiscal constraints

TLCSM Recent Programs

H-60

- Government-Industry Partnership
- Increase parts availability rate from 73% to 90%
- “No cost” reliability improvements

50% increase MTBF on FLIR M-1 Abrams

- Estimated \$400M Savings
- Partnership among PM, industry, and Army Materiel Command
- Reduction of O&S costs of 20% by FY 05
- Potential of \$17B O&S cost reduction over the 30-year remaining life

F-117 Performance Based Support Contract

- Support to 49th Fighter Wing rated Exceeded
- All performance metrics met or exceeded
- Savings/cost avoidance to-date >\$172M
- F-117 withstood test of transition and overseas deployment to 2 combat locations
 - In Kosovo, F-117 flew 1023 sorties with mission capable rate of 86%

Advanced Amphibious Assault Vehicle (AAAV) Life Cycle Support

- PM Life Cycle Oversight
- Estimated \$240M Cost Avoidance over life cycle
- Embedded Training
- Competitive sourcing

Exploiting integrated industrial logistics chains to optimize equipment readiness

TLCSM Migration to End State

LEGACY

CURRENT

FUTURE



F-18 C/D



DDG



BRADLEY

- Organic MX & Supply
- Functional Support
- BIT
- Batch Process orders
- Disparate Funding



F-18 E/F



LPD-17



Stryker

- Initial PBL implementations
- Partnering
- Implementing CBM+
- Partial COTS; Partial Organic
- Organic Retail Supply
- Organic Mgmt Accounts



JSF



DDX



FCS

- Full PBL
- Autonomic Logistics
- Full COTS
- Commercial Solutions
- Single Line Accounting

CWT=12 days

2000

CWT=3-5 days

2010

CWT=1-3 days

Next on the PBL

Agenda...

- ***Fix the Requirements Process***
 - ***Work with Joint Staff on rewrite of JROC guidance (CJCSI 3170.012B)***
 - ***Emphasize capabilities vice requirements***
 - ***Make supportability an inherent factor of capability***
- ***Develop Acquisition Milestone Guidance***
 - ***Key logistics criteria critical to each phase***
 - ***Design in reliability and supportability through application of system engineering process***

TANGIBLE Changes Needed

- **Requirements Process**
 - ***Define Key Performance Parameters such that their inherent RELIABILITY and SUPPORTABILITY criteria are part of the OBJECTIVE and THRESHOLD***
- **Acquisition Process**
 - ***Assess Schedule, Cost, and Performance consistent with defined Reliability and Supportability criteria....if not met, cannot proceed***

Because You Just Don't Get Performance Without Reliability and Sustainment



Operational Effectiveness

**Systems accomplishing mission
IAW their designed performance
capabilities in an optimum manner
to achieve combatant command
objectives**

Warfighters Want This...

Performance Effectiveness

Systems operating to the maximum extent of their design performance capabilities in a consistently reliable manner over time

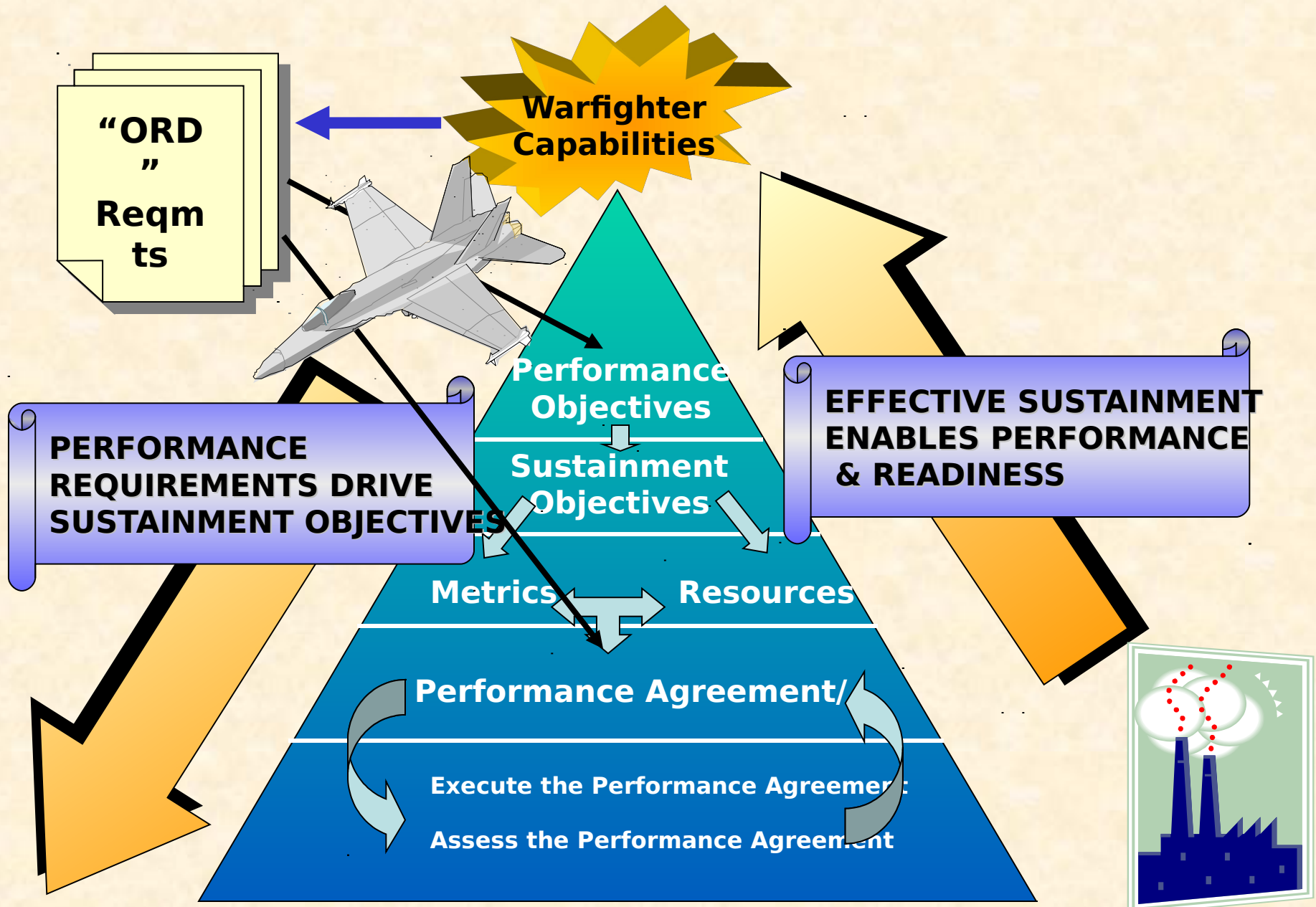
Force Providers Want This...

Sustainment Effectiveness

The application of logistics functions, processes, and infrastructure in both a proact and reactive manner to achieve and sustain the optimum performance of systems IAW their designed capabilities

This Drives Them Both!

Performance Sustainment



After All...

??

What good
is it to field
a system
planned and
built to 80%
reliability?

??

